

# COMPANY PROFILE

www.samawave.com



### About SamaWave

SamaWave is a forward-thinking IT solutions provider dedicated to driving your business success in the ever-evolving digital landscape. We go beyond simply offering services – we create tailored, high-tech solutions designed to bridge the gap between innovative technologies and your unique business requirements.



Whether you're an emerging startup or an established enterprise, SamaWave ensures you receive precisely what you need to thrive, harnessing the power of technology to enhance productivity, streamline operations, and propel your business to new heights.

# Follow Us



Vision

Our vision at SamaWave Solutions is to be the leading catalyst of digital transformation in Saudi Arabia, empowering businesses to unlock their full potential through innovative and secure IT solutions. We strive to be the trusted partner of choice, driving growth, efficiency, and sustainability across industries, while shaping the future of technology in the Kingdom and beyond. Through continuous innovation and a commitment to excellence, we aim to foster a thriving ecosystem where businesses can adapt, excel, and lead in a rapidly evolving digital world.



SamaWave Solutions is committed to empowering businesses in Saudi Arabia with innovative, secure, and scalable IT solutions. We deliver tailored technologies that drive operational excellence, seamless integration, and sustainable growth. By aligning our services with our clients' strategic goals, we foster lasting partnerships built on trust and collaboration. Guided by values of integrity and innovation, we aim to lead the digital transformation in the Kingdom and beyond.





### Our Values

At SamaWave, we are driven by a set of core values that guide our commitment to future innovation and customer satisfaction:

**Integrity:** We maintain transparency and honesty in all our dealings, ensuring trust with our clients and partners.

**Innovation:** We embrace cutting-edge technologies, always staying ahead of industry trends to offer creative solutions.

**Excellence:** We strive for excellence in every project, delivering the highest quality of service and solutions.

**Reliability:** We build long-term partnerships through consistent performance, transparency, and unwavering dedication to meeting our clients' unique needs.





### Our Team

The foundation of SamaWave's success is our team. We are dedicated to producing creative and significant outcomes and are made up of enthusiastic individuals with extensive knowledge of digital transformation and IT solutions. Our teamwork guarantees a smooth fusion of technical expertise and artistic vision, customizing each solution to our clients' specific requirements. Motivated by a common goal of excellence, we enjoy difficulties and recognize our partners' successes. We are building the business technologies of the future together.





### Our Vendors

We collaborate with leading global vendors bringing world-class technology to power our innovative IT solutions.





### Our Partners

We proudly collaborate with a diverse network of esteemed partners, to deliver innovative and impactful IT solutions.





#### Cisco

**Classic Solutions** 

# CISCO Partner

SamaWave Solutions has built a strong partnership with Cisco since 2016, a global leader in networking and IT solutions.

This partnership has allowed SamaWave to deploy robust networking solutions that enhance connectivity, security, and business productivity for its clients.

Through a combination of rigorous training, a highly skilled team, and its close partnership with Cisco, SamaWave has consistently delivered key turn projects that meet or exceed client expectations.

SamaWave's success in the Saudi market can be attributed to its strategic focus on acquiring advanced certifications and delivering successful projects. By earning multiple Cisco certifications, such as:

- Small and Medium Business Specialization
- Hybrid Work Solution Specialization
- Core Security Solution Specialization
- Collaboration SaaS Specialization
- Webex Calling Partner





#### Cisco

**Classic Solutions** 

# CISCO Partner



#### Switching and Routing

- Access switches.
- Core switches.
- Data center Switching.

#### **Enterprise Network Security**

- Firepower Firewalls.
- On prem Email Security.
- Anyconnect VPN.

#### Wireless

- Wireless Access points
  (indoor and outdoor)
- Wireless Controllers

#### **Collaboration**

- Cisco IP Telephony
- Contact Center
- Video Conferences.

#### **Cloud Security Solutions**

- Cloud End Point Protection (AMP)
- Cloud Email Security
- Umbrella
- Cisco Duo
- Thousand Eyes



#### **Collaboration** Solutions

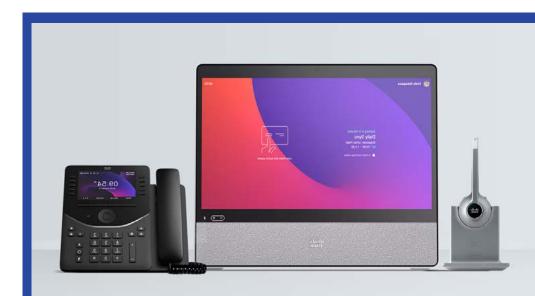
**Cisco Telephony** 

# CISCO Partner

SamaWave Solutions has established itself as a leader in delivering advanced collaboration and communication solutions in Saudi Arabia. By partnering with top third-party solution providers like Imagicle, Singlewire, Tri-Line, and integrating Microsoft Teams with Cisco IP Telephony, SamaWave has empowered businesses to enhance their communication, streamline operations, and improve customer engagement across the Kingdom.

#### **Third Party Apps for Collaboration**

- Reporting System
- Wallboard & Dashboard
- Integration with Social Media
- Campaign Dialer
- After Call Survey
- Finesse Gadgets





#### **Imagicle Integration**

SamaWave has partnered with Imagicle to provide organizations with advanced collaboration tools compatible with Cisco IP Telephony. Features like call recording, IVR systems, and additional addons enhance communication management, ensuring compliance, flexibility, and improved customer interactions.

#### **Social Media Integration for Call Center Systems**

By integrating social media platforms like Facebook and WhatsApp into Cisco-powered call center systems, SamaWave ensures businesses can engage customers effectively across multiple platforms, enhancing real-time support and customer service experiences.

#### **Tri-Line Integration**

SamaWave leverages Tri-Line solutions to implement call billing and recording tools, enabling clients to create dynamic and efficient communication systems that address both voice and data requirements.

#### **Singlewire Integration**

Through its partnership with Singlewire, SamaWave has introduced in-building and mass notification systems integrated with Cisco IP Telephony. These tools cater to sectors like healthcare, education, and manufacturing, ensuring effective communication and emergency management.

#### **Microsoft Teams Integration with Cisco IP Telephony**

SamaWave enables seamless integration of Microsoft Teams with Cisco IP Telephony, offering unified communication through one-click calling, direct routing, and hybrid work support. This integration empowers businesses with efficient communication tools that enhance productivity in both remote and on-site environments.



#### Cisco

**Meraki Solutions** 

## 'cisco' Meraki

SamaWave Solutions has established a pioneering partnership with Cisco Meraki, becoming one of the first in Saudi Arabia to introduce its cuttingedge cloud-managed IT solutions. This collaboration has enabled local businesses to simplify their IT operations, optimize network performance, and embrace innovative technology. Leveraging Meraki's intuitive platform, SamaWave has empowered organizations, especially those with limited IT staff and remote sites, to centrally manage their networks from anywhere, reducing complexity, operational costs, and the need for onsite IT expertise.

As a Cisco Select Provider (MSP on Meraki Solution), SamaWave has demonstrated expertise in deploying a wide range of Meraki solutions, including switches, access points, SD-WAN, security appliances, and IoT sensors. These comprehensive implementations ensure seamless connectivity, enhanced security, and intelligent network management. Meraki's cost-effective, easy-to-deploy technology provides enterprise-grade solutions tailored to businesses with limited IT resources, solidifying SamaWave's reputation as a trusted partner in advancing Saudi Arabia's digital transformation.

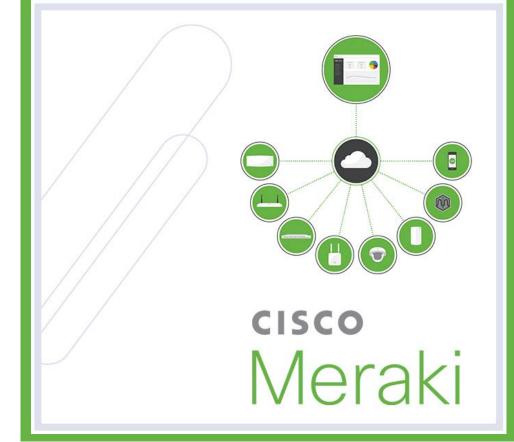




#### Cisco

Meraki Solutions

## 'disco' Meraki



#### **Cloud Managed Switches**

- Layer 2 switches
- Layer 3 switches
- Multigigabit switches

#### **Mobile Device Management**

- Automate Network Security
- Simplify endpoint management
- Control access to application

#### **Cloud Managed Wireless**

- Indoor
- Outdoor
- Wi-Fi 6/6E/7

#### Meraki loT

- Smart Cameras
- Meraki Sensors

#### **Security & SD-WAN**

- Advanced Analytics
- The Simplest Operation
- Unified Management Platform



#### Fortinet

Solutions



SamaWave Solutions has proudly received the "Partner of the Year" award from Fortinet, highlighting its exceptional contributions to cybersecurity and network optimization in Saudi Arabia. By implementing Fortinet's advanced solutions such as FortiGate firewalls, FortiZTNA, FortiNAC, and SD-WAN technology, SamaWave has empowered organizations across the Kingdom to strengthen their security, enhance network visibility, and achieve seamless connectivity.

Through these cutting-edge solutions, SamaWave has optimized network performance, reduced operational costs, and simplified connectivity between branches and remote sites. This collaboration supports Saudi Arabia's digital transformation by fostering compliance with national cybersecurity regulations and driving secure, efficient connectivity for both public and private sector entities.





#### Fortinet

Solutions



#### **Network Security**

- Next Generation Firewalls (FortiGate)
- Virtual NGFW
- Intrusion Prevention System (IPS)

### **EndPoint Security**

- EPP
- EDR
- XDR

#### **Unified SASE**

- Secure SD-WAN
- ZTNA
- Unified Agent (FortiChat)

### **Email Security**

- Secure Email Gateway
- Phishing Simulation



#### **Enterprise Networking**

- Forti Switching
- Forti WLAN
- Forti NAC

### Security & Risk Management

- SIEM
- SOAR



#### **Veeam Backup**

Solutions



SamaWave Solutions, a Silver Partner of Veeam, has achieved significant success in Saudi Arabia by helping organizations across various sectors enhance their data protection and recovery strategies. Through this partnership, SamaWave has provided tailored solutions that ensure business continuity, secure critical data, and support digital transformation.

With Veeam's reliable technology and SamaWave's local expertise, businesses in government, healthcare, finance, and SMEs have reduced downtime, safeguarded data, and improved operational efficiency, playing a key role in Saudi Arabia's rapidly evolving digital landscape.

#### **Servers Backup Solution (Premise & Cloud)**

**O365** emails backup (Premise & Cloud)





#### Microsoft

**Business Solutions** 



SamaWave Solutions has firmly established itself as a trusted provider of innovative enterprise solutions, cloud services, and IT infrastructure in Saudi Arabia. Through a successful collaboration with Microsoft, SamaWave has empowered businesses to harness advanced tools such as Microsoft Azure and Microsoft 365, driving digital transformation, enhancing productivity, and modernizing IT environments. By offering seamless cloud-based solutions, SamaWave has enabled organizations across various industries to improve collaboration, streamline operations, and strengthen security.

A notable achievement in this partnership came with SamaWave earning the prestigious "Microsoft Azure Partner of the Year" award, recognizing its excellence in delivering impactful Azure-based solutions and facilitating successful cloud migrations. Backed by a team of certified Microsoft experts, SamaWave has implemented numerous highimpact projects, including Azure cloud migrations and business process optimization with Microsoft 365, delivering measurable improvements in operational efficiency, cost savings, and security for its clients.





#### Microsoft

**Business Solutions** 



## Microsoft Azure



#### **Microsoft 365 Solution**

- Emails
- Office Applications
- Teams

#### **Microsoft Intune**

Device Management

#### **Microsoft Azure**

- Virtual Machines
- Hosted Applications
- Cloud Storage
- Databases

#### **Power Platforms**

- Power Bl
- Power Apps



#### DocuSign

Solutions



SamaWave Solutions has partnered with DocuSign to bring secure digital signatures to businesses in Saudi Arabia. DocuSign's cloud-based platform streamlines document signing, reduces paper usage, and boosts efficiency.

Key benefits include seamless integration with popular business applications like Microsoft 365 and Salesforce, enabling smooth e-signature implementation within existing workflows. This reduces manual tasks, speeds up document processing, and improves overall productivity. DocuSign's user-friendly interface also facilitates remote document signing and management, making it ideal for businesses with dispersed teams.

Electronic Document Signature Solution Intelligent Agreement Management (IAM)





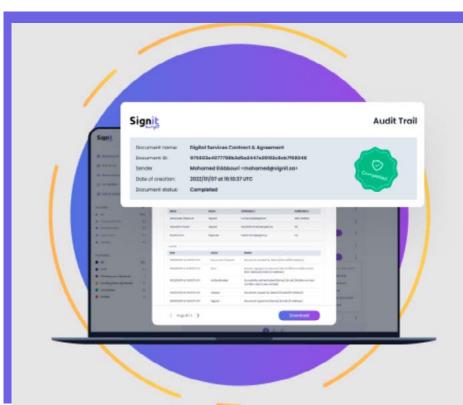
#### Signit

Solutions

Signit

SamaWave Solutions has partnered with Signit to bring certified digital signatures to businesses in Saudi Arabia. Signit is officially certified by Saudi authorities, ensuring compliance with local regulations while streamlining document signing processes.

Signit's platform enables secure digital signing, sending, and management of documents, eliminating the need for paper signatures. It seamlessly integrates with Saudi national systems like Absher and Nafath, allowing for secure signer authentication and identity verification using trusted digital identity platforms, enhancing security and regulatory compliance.





#### **Data Center**

Solutions



SamaWave Solutions offers comprehensive data center services designed to meet the diverse needs of modern businesses. Our services include Active and Passive solutions that ensure efficient data management and accessibility. With these services, SamaWave Solutions helps businesses maintain robust, reliable, and efficient data centers.



#### **Active Solutions**

- Servers & Storage Solutions
- UPS and Power Solutions
- Cooling Solutions for DC
- Alert systems for DC

#### **Passive Solutions**

- Structured Cabling (UTP & Fiber)
- Raised Floor Setup



#### IT

Hardware & Software Delivery

### Hardware & Software Delivery

SamaWave Solutions deliver high-quality IT hardware such as computers and laptops, ensuring your business is equipped with the best tools for efficiency and performance. Additionally, we provide comprehensive software delivery services, offering the latest applications and solutions to enhance your business operations and drive productivity.



- Computers and Laptops
- Video Conference Solutions
- Meeting Rooms Solutions
- Computers and Laptop devices
- IT Equipments
- IT Software Licenses



## SamaWave Professoinal Services



SamaWave's Professional Services division provides top-tier advisory, consultancy, and system implementation services across all IT domains. Leveraging extensive experience and industry-leading partners, SamaWave delivers customized solutions that help clients adapt to market changes while ensuring high ROI. The team comprises highly qualified professionals with hands-on expertise in diverse technologies, enabling quick and quality responses to clients' evolving IT needs.

Deployment Services Support Level Agreement (SLA) Managed Services





### **SamaWave Solutions** Rewards

### **Achievements in the Saudi Market**

SamaWave Solutions has earned several prestigious awards, underscoring our excellence in the Saudi market:







**Cisco Partner of the Year (SMB)** Recognized for delivering exceptional networking solutions to businesses in Saudi Arabia.

#### Microsoft Partner of the Year (Azure) Western Region

Honored for our expertise in Azure cloud solutions, enhancing business operations and driving digital transformation. **Fortinet Select Program Excellence Award** Awarded for our success in implementing robust cybersecurity solutions that protect critical assets.



### Contact Us

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